

Do not enter category names or data on this sheet (calls reference P&L Statement sheet)

Full Year // 2011

Profit & Loss Detail

Revenue / Sales

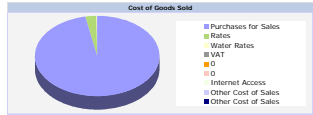
Shop Sales	186,834
Grass Roots - Revenue Grant	5,000
	0
	0
	0
	0
	0
Other Sales	0
Other Sales	0
Total Revenue	186,834

Full Year



Cost of Goods Sold

Purchases for Sales	139,027
Rates	4,000
Water Rates	204
VAT	0
	0
	0
Internet Access	0
Other Cost of Sales	0
Other Cost of Sales	0
Total Cost	143,231

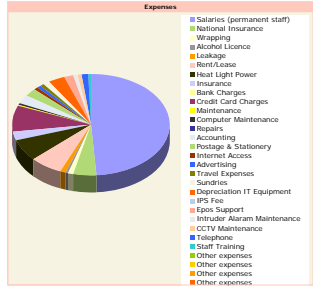


Gross Profit

43,803

Expenses

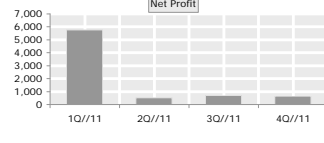
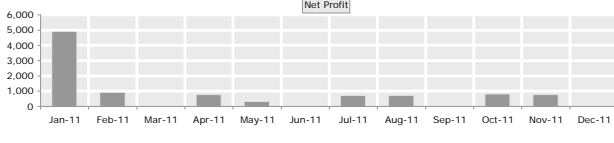
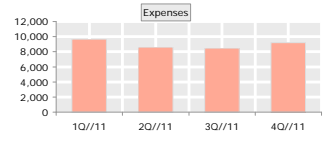
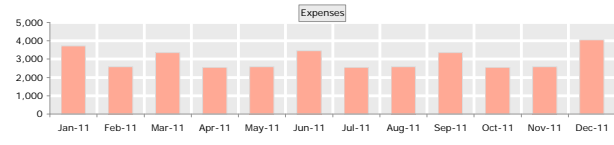
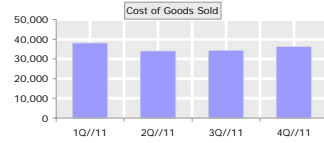
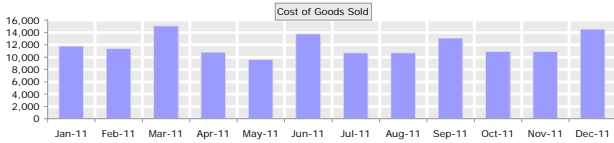
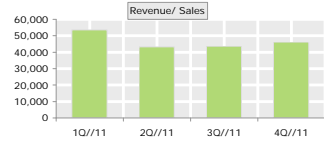
Salaries (permanent staff)	17,544
National Insurance	1,352
Wrapping	360
Alcohol Licence	200
Leakage	420
Rent/Lease	2,400
Heat Light Power	2,500
Insurance	927
Bank Charges	90
Credit Card Charges	2,904
Maintenance	160
Computer Maintenance	200
Repairs	0
Accounting	960
Postage & Stationery	960
Internet Access	240
Advertising	360
Travel Expenses	252
Sundries	504
Depreciation IT Equipment	1,164
IPS Fee	55
Gene Report	460
Intruder Alarm Maintenance	300
CCTV Maintenance	300
Telephone	516
Staff Training	200
Other expenses	0
Other expenses	0
Other expenses	0
Other expenses	0
Total Expenses	35,958
Net Profit	7,845



Name

Do not enter data on this sheet (cells reference P&L Statement sheet)

January // 2011												
Profit & Loss Summary	Jan//11	Feb//11	Mar//11	1Q//11	Apr//11	May//11	Jun//11	2Q//11	3Q//11	4Q//11	YTD Jan	Full Year
Revenue/ Sales	20,413	14,878	18,377	53,668	14,121	12,561	16,595	43,277	43,679	46,210	20,413	186,834
Cost of Goods Sold	11,770	11,362	15,088	38,220	10,794	9,625	13,752	34,171	34,471	36,369	0	143,231
Gross Profit	8,643	3,516	3,289	15,448	3,327	2,936	2,843	9,106	9,208	9,841	20,413	43,603
Expenses	3,732	2,590	3,354	9,676	2,550	2,590	3,454	8,594	8,494	9,194	3,732	35,958
Net Profit	4,911	926	-65	5,772	777	346	-611	512	714	647	16,681	7,645



Do not type over (graph data)

	Jan//11	Feb//11	Mar//11	Apr//11	May//11	Jun//11	Jul//11	Aug//11	Sep//11	Oct//11	Nov//11	Dec//11	1Q//11	2Q//11	3Q//11	4Q//11
Revenue/ S	20,413	14,878	18,377	14,121	12,561	16,595	13,987	13,988	15,704	14,273	14,273	17,664	53,668	43,277	43,679	46,210
Cost of Goo	11,770	11,362	15,088	10,794	9,625	13,752	10,694	10,694	13,083	10,908	10,908	14,553	38,220	34,171	34,471	36,369
Gross Profit	8,643	3,516	3,289	3,327	2,936	2,843	3,293	3,294	2,621	3,365	3,365	3,111	15,448	9,106	9,208	9,841
Expenses	3,732	2,590	3,354	2,550	2,590	3,454	2,550	2,590	3,354	2,550	2,590	4,054	9,676	8,594	8,494	9,194
Net Profit	4,911	926	-65	777	346	-611	743	704	-733	815	775	-943	5,772	512	714	647